



# BITNET offer for Two Way Satellite Services based on DirecWay Products

Prices for the Romanian market – March 2007

Hughes Network System Solution based on **DirecWay** terminals is designed for **private individuals**, **small businesses** and now also for proffessional ISP and Corporate Applications.

As of December 2006, BITNET offers the new and spectacular two way satellite services platform HN7000S, as the new terminal for professional use and services without limitation.

The HN7000S terminal provides absolutely unique service capabilities, with up to 1,6 Mb/s uplink and 121 Mb/s down load capability, this terminal has a price performance level which is unmatched in the industry.

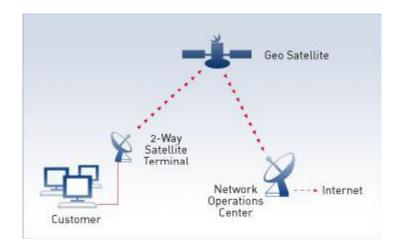
The HN7000S solution with the new high end professional grades of service is also an ideal solution to provide community systems, where the HN7000S satellite terminal provides the broadband connection to the internet and where the IP signal is shared by a local community by means of distribution of the IP signal via a WiFI or WiMAX wireless network or by means of some other distribution network.

In case you need a broadband connection to internet and there is no terrestrial way of getting it, then **Satellite Technology** is the right solution for your needs.

### Advantages of satellite technology:

o Always-On Internet Access (24/365)
o Broadband asymmetric connection optimized for browsing and e-mail
o Full geographic coverage - no constrains
o You move, your connection to internet moves with you
o Optional HNSE services such as Voice over IP and SSL VNP

The picture below explains the technology of the satellite connection to internet.



For more details, contact: BITNET CCSS, www.bitnet.info, satelit@bitnet.info





## **Hardware Description and Pricing**

The terminals are delivered as a set consisting of an outdoor and an indoor unit. The outdoor unit includes antenna (size depending on the location of the site), feed support, azel-head and RFU head. The indoor part includes satellite gateway, receiver and transmitter module and a router.

## Our current standard HN7000S offer:



**HN7000S**Supports up to 50 computers

Reseller price 89 cm dish 1.049 EUR (min 5 units/order) Reseller price 120 cm dish 1.099 EUR (min 5 units/order)



End user price 89 cm dish 1.149 EUR ( 1 unit/order) End user price 120 cm dish 1.199 EUR ( 1 unit/order)

All Prices for equipments are excluding VAT and Ex-works UK (shippment not included).

Antenna sizes for all terminals, depending on location. In Romania:

o 98 cm

o 120 cm

For all terminals:

One time Set UP Fee: 200 EUR

One time Public IP Address: 75 EUR each

Outdoor unit installation: not included, site dependent.

For more details, contact: BITNET CCSS, <a href="www.bitnet.info">www.bitnet.info</a>, <a href="satelit@bitnet.info">satelit@bitnet.info</a>





# **Grades of Service Description and Pricing**

All these Services are available with the new HN7000S Platform, on satellites Eutelsat W1 (10<sup>o</sup> East) and W3A (7<sup>o</sup> East).

## A) Classic Services

#### Note:

Daily/Monthly limit is the amount of traffic where FAP could apply. Download volume **limits are not imposed** on any HughesNet plan, but service throughput (speed) restrictions may be experienced for continuous excessive usage over and beyond the published thresholds.

Service Plan	No. PCs (recommended)	Download	Upload	Daily Limit Without FAP	Monthly Limit Without FAP	Price
Home 500	1	512 kbps	128 kpbs	50 MB	1,5GB	105 EUR
Office 500	1	512 kbps	128 kpbs	80 MB	2.5 GB	160 EUR
Office 500M	2	512 kbps	256 kpbs	130 MB	4 GB	245 EUR
Office 1000	5	1024 kbps	128 kbps	175 MB	5 GB	315 EUR
Office 1000M	5	1024 kbps	256 kbps	250 MB	7.5 GB	475 EUR
Office 2000	10	2048 kbps	128 kbps	350 MB	10 GB	630 EUR

# B) High End" Classic Services

Service Plan	No. PCs (recommended)	Download	Upload	Daily Limit Without FAP	Monthly Limit Without FAP	Price
Business 2000	12	2048 kbps	512 kbps	500 MB	15 GB	925 EUR
Business 2000M	12	2048 kbps	1024 kbps	850 MB	25 GB	1.600 EUR

## **C) Premier Services**

Service Plan	No. PCs (recommended)	Download	Upload	Daily Limit Without FAP	Monthly Limit Without FAP	Price
Business 500S	12	512 kbps	512 kbps	500 MB	15 GB	900 EUR
Business 1000S	20	1024 kbps	1024 kbps	850 MB	25 GB	1.650 EUR
Business 2000S	35	2048 kpbs	2048 kbps	1.800 MB	55 GB	3.200 EUR
Business 4000	45	4000 kbps	1024 kbps	2.500 MB	75 GB	4.700 EUR
Business 4000M	45	4000 kbps	2048 kbps	2.900 MB	87 GB	5.300 EUR

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